

THE WRITING ROOM



What You Don't Know

CAN COST YOU

Dear [Name],

Recently, there was a tragic accident not far from where I live. A dead tree fell into the roadway, resulting in two fatalities. Reports indicated that the property owner was aware the tree was dead and at risk of falling, but hadn't taken action.

Here's what every Tennessee homeowner should know:

- Dead or decaying trees can create liability. If a property owner knew, or reasonably should have known, a tree was dangerous, they may be responsible if it causes injuries or property damage.
- Not every tree dispute is the same. Healthy trees that cross property lines or damage neighboring property are often handled under a different area of the law.
- Insurance coverage isn't always as straightforward as it seems. Serious injuries can quickly exceed a standard homeowners policy, and determining all available coverage often requires more than a simple review.

If you have a tree on your property that appears dead, damaged, or unstable, don't ignore it. Addressing the problem early could prevent a tragedy.

If you or someone you love is injured because of a dangerous condition on someone else's property, we're here to help. We'll determine who may be responsible and identify every available source of insurance coverage.

FROM THE DESK OF

Craig P. Glenn, Esq.



Let's Talk About Attorney Fees

Clients deserve transparency, especially when it comes to attorney fees.

You may not realize that many of the larger firms you see advertising now charge a 40% contingency fee instead of the one-third fee that has long been the standard. Every firm is free to structure its fees differently, but I believe it's something every client should understand before deciding who to hire.

The percentage in your fee agreement has a direct impact on what you walk away with. On a \$300,000 settlement, the difference between a one-third fee and a 40% fee is approximately \$21,000.



A higher percentage doesn't necessarily mean a case is more complex or that you'll receive better representation, so it's worth understanding exactly how a fee agreement works before you decide.

Before signing a fee agreement, you should understand how the fee works, how case expenses are handled, and whether those terms change if a case moves into litigation. A good attorney should be willing to explain those details clearly, so there are no surprises later.

Choosing an attorney should come down to trust, experience, and transparency. Whether you hire my firm or another, my advice is the same: Make sure you understand the agreement before you sign it.

When the Unexpected Happens, We're Here to Help

Whether you're dealing with a dangerous property condition, a serious injury, or simply aren't sure where to begin, we're ready to talk it through with you. The consultation is free, and the decision about what happens next is always yours.

[Schedule a Free Consultation](#)



Our Practice Areas

We proudly represent individuals and families throughout Tennessee in cases involving:



Truck & Commercial Vehicle Accidents

(including broker, shipper, and carrier negligence)

Serious Motor Vehicle Collisions

Car, motorcycle, pedestrian, rideshare, DUI, and hit-and-run accidents



Premises & Workplace Injuries

Slip and fall incidents, industrial accidents, unsafe conditions, and defective equipment

Catastrophic Injuries

Traumatic brain injuries, spinal cord injuries, burns, nerve damage, and other life-altering harm



Wrongful Death

Representing families seeking accountability after the loss of a loved one

Estate Planning

No one likes to think about the unexpected, but having a will and an estate plan in place gives your family clarity and peace of mind when it matters most. Mercedes can help you put a plan in place, whether you're starting from scratch or updating existing documents.

[Schedule a Free Consultation with Mercedes](#)



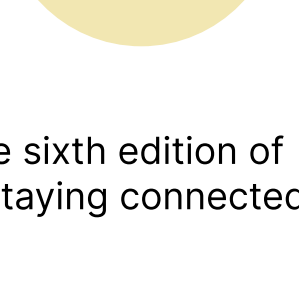
Trusted by Our Clients

"I highly recommend Mr. Glenn of Glenn Injury law firm. He won a settlement for us, that far exceeded our expectations. He is a great family man, a true professional in every sense of the word. There are many good personal injury lawyers in the Nashville area, but none better than Mr Glenn!"

- P.S.



Thank you



Thank you for taking the time to read the sixth edition of **The Writing Room**. We look forward to staying connected.

- The Glenn Injury Law Team



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